



Current Professional Services Prices

Engagement Pricing

- EIPCI enters into unique consulting services agreements with each client based upon a shared understanding of requirements and objectives.
- While EIPCI will provide incidental expert services support in short durations (days), the business is structured to engage in longer term relationships (partnerships) with clients where value is provided over time.
- The engagement prices that appear below are illustrative and are provided as a baseline for discussion.

Daily Professional Service Fee: **\$5,000**

- A unique service, when and where you need it in short, intense bursts.
- Inclusive of consultation, strategy development, meetings, presentations, materials development.
- Multiple day engagements are invoiced at the same \$5,000 daily rate.

Monthly Retainers and Fees

- This is the EIPCI standard engagement model.
- EIPCI professionals will be available for consultation in-person and by telephone, e-mail and fax to assist client with any questions and/or to review current materials (excludes formal presentations to third parties). Minimum 6-month services contract.
- Up to 8 hours per month: **\$1,500**
- Up to 16 hours per month: **\$2,750**
- Up to 32 hours per month with any additional hours invoiced according to the rate schedule associated with this page: **\$5,000**

Specialized Speaking Engagements: **\$5,000**

- Daily Professional Service Fee for conferences and seminars where EIPCI provides representation in behalf of others

Administrative Reimbursements:

- Automobile travel outside a 50-mile radius of EIPCI's offices will be reimbursed at the current IRS mileage rates. All parking and valet fees will be reimbursed.
- Air, sea and rail travel will be reimbursed at cost plus a 5% administrative fee. Travel increments of ninety (90) minutes or longer will be at business class or first class conveyance as available.
- All payments associated with hotels, meals, fees and any in-area local travel will be reimbursed at cost.
- Client-initiated requirements for business or formal attire will incur a \$25 hourly surcharge.
- All fees paid for non-routine printing, shipping, equipment rental and other service fees will be reimbursed at cost.



Current Labor Categories and Rates

Labor Category	Min Yrs Experience	Description
Executive Consultant \$150/hr*	25	One or more degrees in a technical or business discipline. Industry expert with deep subject matter expertise and experience, plus experience in contracts management, programs management and complex tasks. Serves as an engagement manager and primary point of contact with client representatives. Responsible for formulating strategic solutions and schedules, supervision of EIPCI personnel, delivering executive level consulting advice and communicating policies, purposes and goals to overall client-EIPCI support team.
Principal Consultant \$140/hr*	15	One or more degrees in a technical or business discipline. Serves as a lead subject matter expert with supporting skills in client engagement management. Responsible for formulating solutions and schedules, supervision of EIPCI teams, delivering principal level consulting services and communicating policies, purposes, and goals to overall client-EIPCI support team.
Senior Consultant \$125/hr*	10	One or more degrees in a technical or business discipline. Serves as a senior subject matter expert. Responsible for solutions development and adherence to schedules, delivering senior level consulting support and supports EIPCI team as a key resource.
Consultant \$110/hr*	5	Degrees in a technical or business discipline. Serves as a supporting discipline-specific resource. Responsible for solutions support tasks and providing consulting support to EIPCI teams.
Associate \$85/hr*	2	Degree in technical or business discipline. Serves as a supporting resource for research and production tasks. Responsible for support to EIPCI teams.

* rates applied after monthly retainer threshold is reached.
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